

## Peter Ototsky

---

### Personal Information

Date of Birth: 26th November 1982  
Citizenship: Russia  
Marital Status: married  
Address: Russia, Moscow  
E-mail: [peter.ototsky@gmail.com](mailto:peter.ototsky@gmail.com)  
Phone: +7-916-944-10-30

### Career Objective

A position as Business Development Consultant or in the development of Decision Support Systems which will allow me to utilize and improve my experiences in system thinking, analysis and predictive modeling.

### Education

#### 2005-2008

Keldysh Institute of Applied Mathematics Russian Academy of Sciences, Russia, Moscow.  
PhD, Mathematical modeling, numerical computing and program systems.

#### 1999-2005

Moscow Institute of Physics and Technology (State University), Russia, Moscow.  
Master of Science, Applied Mathematics and Physics.

### Work Experience

#### 08.2006 - now

Keldysh Institute of Applied Mathematics Russian Academy of Sciences, Russia, Moscow.

*Position:* Junior Researcher.

- Mathematical modeling of socio-economic systems
- Planning of interdisciplinary research projects and interaction with the experts.  
<http://www.razvitie-plan.ru>
- Participation in conference organization: "Information technologies for the Knowledge-based Economy" within The IX International Forum "High Technology of XXI", April 24, 2008.
- Organization of the Internet communities, <http://www.mathmodel.ru>,  
<http://www.sagemath.ru>

#### 08.2007 - 12.2007

Sanmix Trade, Ltd.

<http://www.aquatechnic.ru/>

*Position:* Chief Information Officer.

- Inventoried the Enterprise-wide Information System (hardware and software).
- Implemented the modules of ERP (Sales Planning, Supply Management, Warehouse Reservation Management).
- Recruitment.

#### 06.2007 - 08.2007

Sanmix International Co., Ltd. (Russia, China)

<http://www.aquatechnic.biz>

*Position:* Business Strategy Consultant.

- Performed a spatial analysis of regional sales.

#### 06.2007 - 08.2007

Protinus Innovation Co., Ltd.

*Position:* Consultant.

- Performed analysis and a forecast of the construction industry development in Russia.

**09.2002 - 11.2005** (as a student practice)

Sterling Group S.A.

*Position:* Programmer.

- Participation in the Gazexport Ltd. ERP system support (SAP R/3). Reports development in the ABAP/4 environment. Specialization in the Accounting (FI), Sales (SD), Materials Management (MM) modules.

**Key Skills**

**Analytics**

- Development of expert-based mathematical models of socio-economic systems (Regions, Industries, Holding companies).
- Business planning using UNIDO methods
- Using international and Russian statistical data sources (UN, OECD, The World Bank, IMF, Rosstat, BusinessInfoResource Prime-Tass, Spark Interfax, SKRIN and others).

**Management**

- Project planning
- Conference organization
- Internet-communities organization

**Information Technologies**

- *ERP:* SAP R/3 (programming in the ABAP 4 environment), 1C 7.7, 1C 8.1 (analysis, design, development and implementation of the applications).
- *Math:* Matlab, GNU Octave, JADE
- *GIS:* MapInfo, Google Earth
- *Development:* UML, Java, Python, PHP, HTML, Oracle Designer
- *CMS:* Joomla!, Mediawiki

**Languages Skills** Russian (native), English (fluent)

**Personal Skills** Goal focus, Reliability, Analytical mind, Problem solving, Teamwork

**Hobbies** Alpine skiing, Trekking, Music

**References**

**G.G. Malinetskii**

PhD, Deputy Director for Science of Keldysh Institute of Applied Mathematics Russian Academy of Sciences.

gmalin@keldysh.ru

**O.F. Ochin**

PhD, Counselor JSC VTB Bank.

ochin@vtb.ru